

2023

SOUTHERN COLORADO  
CHAPTER



# community

ASSOCIATIONS INSTITUTE

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## ANNUAL PARTNER & SPONSORSHIP PROGRAM

### Important Dates:

- Partner & Sponsorships Open - 9am. Nov 15, 2022
- Commitment Forms Due - 12am. Dec 15, 2022
- Payments Due - Jan 31, 2023

*Servant Leadership*

### CONTACT:

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[WWWCAISOCO.ORG](http://WWWCAISOCO.ORG)



[INFO@CAISOCO.ORG](mailto:INFO@CAISOCO.ORG)



719.432.9960



# What Is The Partner & Sponsorship Program?



The Southern Colorado Chapter of CAI has made BIG changes and our annual packages have changed as well to reflect our new and improved organization! Please read all the information within carefully and contact the Chapter Executive Director at [info@caisoco.org](mailto:info@caisoco.org) or 719.432.9960 with any questions.

We are in this **TOGETHER!** We now recognize all our contributing members as "Partners" and you must be a tiered partner to sponsor any event or purchase add-ons. We are no longer offering "Ala Carte" options and have designed our 2023 partnerships to show our loyal supporters increased value for their investment in our Chapter. We hope you enjoy the new benefits, perks, and value we have created for you all!

New tiers for Business Partners are being offered as well as a completely new category for Management Companies and individual Managers! These packages represent an annual partnership investment with benefits catering to the unique needs of each membership category. As a nonprofit, our intent is to maintain our existing operations, grow to match demand, and increase member value at all times. We thank you in advance for your partnership, involvement, and engagement!

All Partner and sponsorship packages are available starting November 15th at 9am. To ensure fair accessibility, only correspondence received after the official availability time will be honored - packages are limited and can sellout. All packages will be available upon a first come, first serve basis with preference given to members who have held longevity with the chapter calculated on a 5-year total sponsorships. All packages are offered at the discretion of the CED and all decisions are final.

By submitting an Annual Partner & Sponsorship form you are committing to a financial obligation. Cancellations for extenuating circumstances only, are at the discretion of the CED, and will be managed on a case by case basis. If you need to coordinate payment options or a payment plan please contact the CED prior to committing. All packages will be invoiced for payment in full, no later than January 31st. Payments processed with a credit card will incur a passthrough fee equal to the electronic processing fee, typically 2.8%.



CAI Southern Colorado Board of Directors & Executive Director

*Important Note: All Annual Partners are required to maintain an active CAISoCo membership during the entire year. Partners with expired memberships will lose all benefits until their membership is brought current.*

# Who We Are & The Opportunities



The Southern Colorado Chapter of CAI is the second largest chapter in Colorado with over 290 members, multiple HOA Management companies, and an extensive list of resources for the HOA industry. As the fastest growing region in Colorado, we project equally aggressive growth within our membership as well. Your partnership helps drive our industry, raise standards, provide quality leadership, and maintain the level of excellence and professionalism in our industry. Now is the time to get involved!

As a 501c6 Nonprofit we have a legislative arm to lobby for the betterment of our industry which makes us unique from many other nonprofits. Your involvement and support directly contributes to an active voice at the legislative table.

## What do we do?

1. CAI is the recognized leader for HOA management education and is the designation authority at the national level. We train the experts overseeing YOUR communities! We host continuing education sessions, professional development classes, a full day law seminar, and much more!



**Professional Education  
Luncheons, Continuing  
Education, & Designations**

2. By providing exclusive events, our Business Professionals build relationships with Management Companies, Homeowner Leaders, and the decision makers that drive business and purchasing choices.



**Over 25 Networking Events**

3. We provide professional training for Business Partners so HOA managers and boards have an extra level of vetting for quality assurance.



**Educated Business  
Partner Training**

4. Offer unique networking events for professionals, family, and community engagement and exposure. The more you're involved - the more you'll be recognized within the community!



**Exposure to key market  
influencers & community  
recognition**

# Instructions & Sign Up!



For ease and convenience, all packages are on one page. This will allow you to print and/or save your specific tier and reference it throughout the year along with any add-ons you select. Please complete the form below and submit by email to [info@caisoco.org](mailto:info@caisoco.org) not before 9:00am on Nov. 15th and no later than midnight December 15th, 2022 for full consideration. Packets received after the deadline may still be considered in special circumstances.

1. Please list your preferred Partner level.\*

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2. Circle the month(s) you want to sponsor an Education Luncheon.

Jan Feb Mar Apr May

Jun Sept Oct Nov

3. Which add-ons would you like to select? Please go to the Add-On page and place a checkmark in the box to the right of each of your selections.

4. Do you have any employees on a CAI SoCo Committee? Please list their names:

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5. Would you like to volunteer for a CAI SoCo Committee?

Yes / No

You're done!

Email your packet to [info@caisoco.org](mailto:info@caisoco.org)

We will be in touch to coordinate all the details and invoice you.

**Partner & Sponsorships Open - Nov 15, 2022 / Commitment Forms Due - Dec 15, 2022**  
**Payments Due - Jan 31, 2023 (unless otherwise coordinated)**

On behalf of, and with the permission of, the above company, completion and submission of this form shall serve as my signature and financial commitment to the Annual Partner & Sponsor selections herein. I understand that this is a legally binding commitment, and that I am bound to payment for same. I further understand that invoices are due upon receipt, and any unused credits (whether paid or unpaid) will expire on 12/31/2023. All Credit Card payments are subject to a processing fee added of 2.8%.

\* All partner levels will be determined per the guidelines previously mentioned. In the event packages are sold out when your form is received, the CED will work with you to find a comparable package offering and placement - subject to CED discretion.



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# Business Partner - *Diamond (New)*

1 Per  
Category

**\$12,000**



Are you **THE** CAI Champion and want to be recognized at the top of our partners list in your category? Do you want priority sponsorship to all of our exclusive events and a **HUGE** amount of included benefits and discounts? If so, this is the partnership level for you! New for 2023, get engaged with CAI SoCo with the **highest** partnership available! Only one (1) partner will be taken at this level per category so act fast!

## What Do You Get?

Membership



CAI Membership Fully Reimbursed as Chapter Credit (Up to \$625)

Marketing



Priority Sponsorship for all events \*  
Company Logo & Link on all Chapter emails  
Top recognition on all banners & partner acknowledgement  
Dedicated Web ad, logo, & link

Luncheon



5 attendees for EVERY normal luncheon (**\$1750 Value**)  
100% Discount on chosen sponsored lunches - **FREE!**  
Speaking Opportunity

Discounts



20% discount on Special Events

Annual Directory  
& Newsletter



**Annual Directory** - 1st in category w/ logo & highlight page  
**Newsletter** - Every Issue Full Page Ad  
Article Guaranteed Every Issue  
6 Printed Copies Provided

Education



Free Educated Business Partner Education for a selected representative

SoCo Expo



Priority Booth Placement, Banner Highlight, 4 attendees, Give aways, & Speaking Opportunity \*

Golf  
Tournament



Choice of hole sponsorship \*  
One 4-person team (**\$1800 Value**) included

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# Business Partner - *Titanium (New)*



2 Per  
Category

**\$10,000**

New this year, the Titanium tier is for the **DIEHARD** CAI partner who loves to be involved! Only two per category are selected for this tier so don't hesitate. You'll be listed second in your category and receive special recognition from the Chapter in addition to special discounts and membership reimbursements!

## What Do You Get?

Membership



CAI Membership 75% Reimbursed as Chapter Credit (Up to \$450)

Marketing



Company Logo & Link on all Chapter emails  
Recognition on all banners & partner acknowledgement  
Dedicated Web ad, logo, & link  
Priority Sponsorship for all events \*

Luncheon



4 attendees for EVERY normal luncheon  
50% Discount on chosen sponsored lunches  
Speaking Opportunity & Give Aways

Annual Directory  
& Newsletter



**Annual Directory** - 2nd in category w/ logo  
**Newsletter** - Every Issue half Page Ad 50% upgrade option  
Article Guaranteed in 2 Issues  
4 Printed Copies Provided

Education



50% Discount Educated Business Partner Education - 1 Rep

SoCo Expo



Priority Booth Placement, Banner Highlight, 2 attendees, Give aways, & Speaking Opportunity \*

Golf  
Tournament



Choice of hole sponsorship \*  
25% discount for one 4-person team

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# Business Partner - *Platinum*

5 Per  
Category

\$8,000



Dedicated CAI partners who want maximized value for their membership and sponsor opportunities are the Platinum level! Choosing which events and what schedule fits best for you and your team, the Platinum tier is geared for those who are busy but actively involved and want more value.

## What Do You Get?

Membership		CAI Membership 50% Reimbursed as Chapter Credit (Up to \$310)
Marketing		Recognition on sponsored events & special event signage 50% discount for Web ads Priority Sponsorship for all events *
Luncheon		3 attendees for EVERY normal luncheon 20% Discount on chosen sponsored lunches Speaking Opportunityn & Give Aways
Annual Directory & Newsletter		<b>Annual Directory</b> - By name w/ logo <b>Newsletter</b> - Every Issue 1/3 Page Ad 50% upgrade option Article Guaranteed in 1 Issue 2 Printed Copies Provided
Golf Tournament		Priority hole sponsorship * 10% one 4-person team discount

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# Business Partner - *Gold*



**\$5,000**

The backbone of our CAI partners! If you've been part of CAI SoCo in the past this is the level you'll recognize the most. Gold partners get access to the benefits of partnership. This tier allows you to invest in the add-ons you want and be recognized as a chapter partner for sponsored events.

## What Do You Get?

Membership



CAI Membership through National - Not Reimbursed

Marketing



Recognition on sponsored event banners & signage  
20% discount for Web ads

Luncheon



2 attendees for EVERY normal luncheon  
10% Discount on chosen Sponsored Lunches  
Speaking Opportunity & Give Aways

Annual Directory  
& Newsletter



**Annual Directory** - By name  
**Newsletter** - Every Issue 1/4 Page Ad  
1 Printed Copy Provided

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# Business Partner - *Silver*



**\$2,500**



Our entry level partnership provides your organization access to our network, events, and so much more on budget.

## What Do You Get?

Membership



CAI Membership through National - Not Reimbursed

Marketing



Company Logo & Link on all Chapter emails.  
Top recognition on all banners & partner acknowledgement.  
Dedicated Web ad, logo, & link

Luncheon



Normal attendee rates

Annual Directory  
& Newsletter



Annual Directory - By name  
Newsletter - Every Issue Business Card Size Ad  
Standard Member Printed Copy

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# Management Company Partner - Diamond (New)



**\$8,000**



**THE** CAI Champion that embraces and embodies our mission and goals! Get your boards engaged and educated to make **YOUR** life easier, attend great events, come to education luncheons, and network. Access ALL the resources available you need to work smarter, not harder! This tier is full of incentives, discounts, and benefits. Only one (1) partner is available at this level so act fast!

## What Do You Get?

- |                               |   |   |
|-------------------------------|---|---|
| Membership                    |    | CAI Membership Fully Reimbursed as Chapter Credit (Up to \$445)   |
| Marketing                     |    | Priority Sponsorship for all events *<br>Company Logo & Link on all Chapter emails<br>Top recognition on all banners & partner acknowledgement<br>Dedicated Web ad, logo, & link  |
| Luncheon                      |   | 5 attendees for EVERY normal luncheon<br>100% Discounts for chosen Sponsored Lunches<br>Speaking Opportunity  |
| Discounts                     |  | 20% discount on Special Events  |
| Annual Directory & Newsletter |  | <b>Annual Directory</b> - Highlighted 1st in w/ logo & highlight page<br><b>Newsletter</b> - Every Issue Full Page Ad<br>Article Guaranteed Every Issue<br>6 Total Copies Provided  |
| HOA Board Membership          |  | x3 HOA Board Membership for communities managed ( <i>3-15 members/\$315 value each!</i> )<br>10% Discount for all recruited Board memberships<br>20% Chapter Credit for recruited HOA Leader members ( <i>Not cumulative with free membership</i> ) |
| SoCo Expo                     |  | Priority Booth Placement, Banner Highlight, 2 attendees, Give aways, & Speaking Opportunity *   |
| Golf Tournament               |  | Choice of hole sponsorship*, one four person team (\$1800 Value) included   |

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# Management Company Partner - Titanium (New)



1 Available

\$5,000

You are a CAI champion looking to increase your Board Member engagement, help your managers in their roles, and want to demonstrate that you represent **THE** epitome of professionalism in your industry. This badge tells the community all that and more! Only one (1) available at this level, act now!

## What Do You Get?

- |                               |   |  |
|-------------------------------|---|--|
| Membership                    |    | CAI Membership 75% Reimbursed as Chapter Credit (Up to \$330)  |
| Marketing                     |    | Priority Sponsorship for all events *<br>Recognition on all banners & partner acknowledgement<br>Web ad, logo, & link  |
| Luncheon                      |   | 2 attendees for EVERY normal luncheon<br>50% discount on chosen sponsored lunches<br>Speaking opportunity  |
| Annual Directory & Newsletter |  | <b>Annual Directory</b> - 2nd in category w/ logo<br><b>Newsletter</b> - Every Issue half page ad<br>2 Articles guaranteed annually<br>4 Printed copies provided   |
| HOA Board Membership          |  | x1 HOA Board Membership for communities managed (3-15 members/\$315 value each!)<br>10% Discount for all recruited Board memberships<br>10% Chapter Credit for recruited HOA Leader members (Not cumulative with free membership.) |
| SoCo Expo                     |  | Priority Booth Placement, Banner Highlight, 1 attendees, Give aways, & Speaking Opportunity *  |
| Golf Tournament               |  | 50% discount one four person team  |

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# Management Company Partner - *Platinum (New)*

2  
Available

**\$3,750**



Bring your company to the next level with this premiere partnership! Access to our events, education, and several perks make this the ideal tier for companies looking to grow and expand! Only two (2) are available at this level so don't delay.

## What Do You Get?

Membership



CAI Membership 50% reimbursed as chapter credit  
(Up to \$220)

Marketing



Recognition on sponsored event banners & signage  
75% Discount web ad

Luncheon



1 attendee for EVERY normal luncheon & 25% Discount for additional attendees  
20% Discount on chosen sponsored lunches  
Speaking Opportunity & Give aways

Annual Directory  
& Newsletter



**Annual Directory** - By name w/ logo  
**Newsletter** - Every Issue 1/3 page ad 50% upgrade option  
1 Article guaranteed annually  
2 Printed Copies Provided

HOA Board  
Membership



10% Discount for all Board memberships  
10% Chapter Credit for recruited HOA Leader members  
(Not cumulative with free membership.)

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# Management Company Partner - *Gold (New)*



**\$2,700**



Are you **THE** CAI Champion and want to be recognized at the top of our directory list? If so, this is the partnership level for you! New this year, we make it easy for you to get engaged with CAI SoCo and give you first priority at partner benefits as well as amazing discounts and benefits.

## What Do You Get?

Membership



CAI Membership through National - Not Reimbursed

Marketing



Recognition on sponsored event banners & signage  
50% Discount web ads

Luncheon



20% Discount for luncheon attendees

Annual Directory  
& Newsletter



Annual Directory - By name  
Newsletter - Every Issue 1/4 page ad  
1 Copy Provided

HOA Board  
Membership



10% Chapter Credit for recruited HOA Leader members

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# Management Company Partner - *Silver (New)*



**\$1,000**



Our entry level management partnership provides access to all our exclusive events and programs.

## What Do You Get?

Membership



CAI Membership through National - Not Reimbursed

Marketing



Recognition on sponsored event banners & signage  
25% Discount web ads

Luncheon



Standard rate for luncheon attendees

Annual Directory  
& Newsletter



Annual Directory - By name  
Newsletter - Every Issue business card size ad  
1 Copy Provided

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# Individual Manager Partner - 5 Star (New)



Unlimited

\$500



Our unique partnership for the individual manager! You work hard, you should have your own perks and benefits for being engaged with CAI! The more you do with us, the more we reward you.

## What Do You Get?

Membership



CAI Membership **FULLY** reimbursed as chapter credit (Up to \$149)

Marketing



Recognition on sponsored events banners

Luncheon



20% Discount on chosen sponsored lunches (Not cumulative with Committee discounts)

Discounts



10% discount on special events & one entry into a drawing for each attended event for a **FREE** 5 Star Partnership the following year!

Annual Directory & Newsletter



**Annual Directory** - By name  
**Newsletter** - 1 CE Credit for a published Informative article  
1 Copy provided

HOA Board Membership



10% Chapter Credit for recruited HOA Leader members

SoCo Expo



50% Discount for entry

Golf Tournament



Priority Team Placement

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# Partner Add-Ons



Add-ons can only be purchased by an active member with a tiered partner package. Any discrepancies in packages and add-ons will be resolved at the sole discretion of the CED.



## Golf Tournament



Item	Description	# Available	Price	Include in Package
<b>Tournament Sponsor</b>	One 4-person team included Event Recognition (Electronic or Print) Signage & Banner at registration Up to four lunches included for table host/hostess Grand prize - \$500 minimum value (included) Includes attendance at the golf clinic	1	\$5,000	
<b>Golf Team</b>	One 4-person Team Registration	36	\$800	
<b>Golf Hole Sponsor</b>	One 4-person team included Sign at hole, provided by Chapter Display table at hole (NO alcohol distributed) 2 attendees & lunches \$50 door prize (included) Event Recognition (Electronic or Print)	9	\$700	
<b>Golf Hole w/Alcohol (limit 9)</b>	One 4-person team included Sign at hole, provided by Chapter Display table at hole able to provide alcohol (pre-purchased from Golf Course) 2 attendees & lunches \$50 door prize (included) Event Recognition (Electronic or Print)	9	\$1,000	
<b>Golf Beverage Cart</b>	Sign on Beverage Cart (windshield or side, depending on cart) provided by Chapter One person rides with golf course staff during tournament. Shall purchase drinks for all players (open tab with course personnel and pay course directly) One attendee & lunch included	2	\$1,000+ Bar Tab	
<b>Putting Contest Sponsor</b>	2 attendees & lunches included Sign & display table at Putting Green \$250 Gift Card for winner (provided by Chapter) One 4-person team included Event Recognition (Electronic or Print)	1	\$1,750	



# Partner Add-Ons



Add-ons can only be purchased by an active member with a tiered partner package. Any discrepancies in packages and add-ons will be resolved at the sole discretion of the CED.



## Golf Tournament



Item	Description	# Available	Price	Include in Package
<b>Club House Sponsor</b>	Electronic recognition or sign(s) provided by Chapter Two lunches included	1	\$600	
<b>Luncheon Sponsor</b>	Electronic recognition or sign(s) provided by Chapter Two lunches included	1	\$1,000	
<b>Breakfast Sponsor</b>	Electronic recognition or sign(s) provided by Chapter Breakfast included	1	\$800	
<b>Golf Clinic (Before Tournament)</b>	1 Attendee display table at clinic Free for Managers and Homeowner Leaders One on one instruction and sponsor interaction Happy Hour Drinks & Apps after Clinic	3	\$300	
<b>Award Sponsor</b>	Electronic recognition or sign(s) provided by Chapter	3	\$500	
<b>Car Sponsor/Hole in One</b>	One 4-person team included Sign & Table at hole, provided by Chapter Up to two lunches & Attendees Event Recognition (Electronic or Print)	1	\$1,800	
<b>Player Gift</b>	Company name on exclusive event giveaway Ability to provide promotional materials in player gift bag	10	\$200	
<b>Photographer</b>	Company Logo on photos from the event One lunch Included	2	\$250	
<b>Hole in one witness</b>	Display table at witness area One Attendee & lunch provided Event Recognition (Electronic or Print)	1	\$500	
<b>Ball Sponsor</b>	Provide logo'd golf balls for each player placed in player gift bag Individual golf balls or full sleeves, sponsor decides Must provide at least 150 golf balls	1	\$350 + Balls	
<b>Bag Sponsor</b>	Logo on player gift bags for player gift bags	2	\$500	
<b>Cart Sponsor + Banners</b>	Company name & logo printed on cart banners Event Recognition (Electronic or Print)	2	\$1,500	
<b>Practice Range</b>	2 Attendees & Breakfasts Display Table at driving range Event Recognition (Electronic or Print)	1	\$500	

# Partner Add-Ons Cont.



Add-ons can only be purchased by an active member with a tiered partner package. Any discrepancies in packages and add-ons will be resolved at the sole discretion of the CED.



## Luncheons & Education

Item	Description	# Available	Price	Include In Package
Lunch Sponsor	1 Attendee, 2 min Speaking, Table & Give away <i>(Circle months on your partner sign-up sheet)</i>	6 Per Luncheon	\$400	
Education Luncheon Speaker Sponsor	Guest Speaker Gift & Incentives (Special Thanks & Speaking Opportunity)	1	\$1000	
Education Sponsor	Education Materials - Pens, notebooks, & training Materials - includes BLDW & PMDP	4	\$500	



## Newsletter

Item	Description	# Available	Price	Include In Package
Quarterly Sponsor	Full page ad inside cover & cover recognition	1 Per Quarter	\$1200	
Full Page Ad	Ad for Quarterly Newsletter	Unlimited	\$500	
1/2 Page Ad	Ad for Quarterly Newsletter	Unlimited	\$250	
1/3 Page Ad	Ad for Quarterly Newsletter	Unlimited	\$150	
1/4 Page Ad	Ad for Quarterly Newsletter	Unlimited	\$100	
Business Card Size Ad	Ad for Quarterly Newsletter	Unlimited	\$50	

All Newsletters Ads must meet the size and resolution requirements -  
All ads are subject to final approval of the Editorial Staff.

# Partner Add-Ons Cont.



Add-ons can only be purchased by an active member with a tiered partner package. Any discrepancies in packages and add-ons will be resolved at the sole discretion of the CED.



Our full day training seminar on all subjects law related. Includes continuing education credits, breakfast, lunch, and a happy hour!

## Law Day

Item	Description	# Available	Price	Include In Package
Law Day Sponsor	1 Attendee, 2 min Speaking, Table & Give away Event Recognition & Signage (Electronic or Print)	8	\$500	
Breakfast Sponsor	1 attendee Special Recognition & Signage (Electronic or Print)	1	\$800	
Happy Hour Sponsor	1 attendee Special Recognition & Signage (Electronic or Print)	1	\$500	



Exclusive events to meet the movers & shakers in the industry!

## Networking

Item	Description	# Available	Price	Include In Package
Business Partner Happy Hour	1 Attendee each (One event, once each quarter) Limited to 3 Non-competing BP - Sponsors will be given an opportunity to introduce their company/representatives. Free for Managers and Homeowner Leaders to attend	12	\$500	
Speed Networking Event Sponsor	Event recognition & table with 1 attendee. Sponsors will be given an opportunity to introduce their company/representatives and participate in the speed networking rotation.	6	\$500	
Speed Networking Attendee	Participant Sponsors will be able to participate in the speed networking rotation.	8	\$175	
Additional Attendee	As above	8	\$75	

# Partner Add-Ons Cont.



Add-ons can only be purchased by an active member with a tiered partner package. Any discrepancies in packages and add-ons will be resolved at the sole discretion of the CED.



## Family Event



Get the family out for a fun event, not focused on networking but building relationships. Location is TBD but guaranteed to be a **TON** of fun!

Additional Sponsors **MAY** be available depending on event

Item	Description	# Available	Price	Include In Package
Event Sponsor	2 Attendees, Speaking opportunity, Table & Give away Event Recognition ( <i>Electronic or Print</i> )	1	\$2500	
Food Sponsor	1 Attendee Event Recognition ( <i>Electronic or Print</i> )	2	\$500	
Activity Sponsor	1 Attendee Event Recognition ( <i>Electronic or Print</i> )	2	\$500	
Bar Sponsor	1 Attendee Event Recognition ( <i>Electronic or Print</i> )	2	\$500	



CAI SoCo takes over the bowling center for a private tournament that includes drinks, food, and prizes! Themed and costumes **HIGHLY** encouraged!

## Bowling

Item	Description	# Available	Price	Include In Package
Tournament Sponsor	Highlight Logo & Tournament Recognition ( <i>Electronic or Print</i> ) Includes one 6-person Team Speaking Opportunity & Give Aways	1	\$1500	
Bowling Team	Admission & bowling for a team of 6 bowlers competing under their company name. Event Recognition ( <i>Electronic or Print</i> )	20	\$500	
Trophy Sponsor	1 Attendee & Event Recognition ( <i>Electronic or Print</i> ) <i>Trophies selected by CAI SOCO</i>	4	\$300	
Food & Bev Sponsor	1 Attendee & Event Recognition ( <i>Electronic or Print</i> )	2	\$300	

# Partner Add-Ons Cont.



Add-ons can only be purchased by an active member with a tiered partner package. Any discrepancies in packages and add-ons will be resolved at the sole discretion of the CED.



CAI SoCo takes over Top Golf for a private tournament that includes drinks, food, and prizes!

## Top Golf

Item	Description	# Available	Price	Include In Package
<b>Tournament Sponsor</b>	Highlight Logo & Tournament Recognition (Electronic or Print) Includes one 6-person Team Speaking Opportunity & Give Aways	1	\$1500	
<b>Team Sponsor</b>	Scrolling Logo & Bay Signage Includes one 6-person Team	16	\$800	
<b>Bar Sponsor</b>	1 Attendee, Distribute drink tickets Scrolling logo & recognition	2	\$500	
<b>Food Sponsor</b>	1 Attendee Scrolling logo & recognition	4	\$350	



Help us out wherever you feel compelled!

## Miscellaneous

Item	Description	# Available	Price	Include In Package
<b>LAC Sponsor</b>	Donation to Legislative Action Committee Certificate of Support & 1 Attendee to Law Day	Unlimited	\$250	
<b>Website Ad</b>	Member Scrolling/Static/Flash Website Ad & Link	Unlimited	\$500	
<b>Awards Sponsor</b>	Quarterly & Annual Awards Sponsor	4	\$1000	
<b>Holiday Party Bar Sponsor</b>	Special Recognition, 2 Attendees Electronic or Print signage	2	\$500	
<b>Holiday Party Food Sponsor</b>	Special Recognition, 2 Attendees Electronic or Print recognition	2	\$500	
<b>Holiday Party FUN Sponsor</b>	Special Recognition, 2 Attendees Electronic or Print recognition	2	\$300	

# Committee Perks

(NEW)



We are a volunteer staffed organization, from our Board of Directors to our committees. As such, we know the time and energy each person puts into CAI SoCo adds to their already busy schedule. We have adopted new perks for both the individual volunteer and the organization they are with as a way of saying, "THANK YOU" for all you do for us.

## Committee Chair



Special Recognition with Employer



Attends all luncheons for free



\$500 Credit Towards Partnership Packet  
10% Discount on Special Events.  
*(Does not include Sponsorships)*



1 free attendee for family event



Newsletter Recognition & highlight  
Option to write Article

## Committee Member



Special Recognition with Employer



20% Discount on all Luncheons  
*Cannot be combined with other discounts*



\$200 Credit Towards Partnership Packet  
10% Discount on Special Events  
*(Does not include Sponsorships)*



1 free attendee for family event.

*While these perks are not part of the partnership package they will have an impact upon the price and your overall consideration.*

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