

SOUTHERN COLORADO
CHAPTER



community
ASSOCIATIONS INSTITUTE

2024

ANNUAL
PARTNER &
SPONSORSHIP
PROGRAM

2024 PARTNER & SPONSORSHIP OPTIONS

The Southern Colorado Chapter of CAI has listened to its members, and we made valuable changes to our sponsorship packages for 2024! Please read all the information carefully and contact the Chapter Office at info@caisoco.org with any questions.

We recognize all our contributing members as “Partners” because we can’t be successful without your Partnership no matter what type of membership you hold. Hence, the enclosed Partner and Sponsorship packet. We are excited to offer many “a la carte” options, giving our Partners the ability to be more selective and creative with their budget, while still providing robust value and benefits to our loyal annual Package Sponsors! There is something for every member in this package and we are proud of that!

All Partner and Sponsorship packages are available for sale starting Thursday, November 30th at 9:00am MT (Package Sponsorships will close during the first week of January). To ensure fair accessibility, only correspondence received after the official availability time will be honored - packages are limited and can sell out. All items will be available upon a first come, first served basis with priority given to members purchasing higher sponsorship levels. In the event two Partners register for the same sponsorship at the same time, priority will be granted to the Partner with more time invested in the Chapter. We will do everything in our power to ensure all Chapter Members desiring to sponsor our events are accommodated and provided with a valuable experience.

Our Chapter has made the decision to reduce the number of luncheon-only events in 2024. We

will still host an education and networking event every month of the year (except July when we host the golf outing and take a summer break). An example is the April Luncheon, which has been changed to “The 2nd Annual EXPO” which will include a large, interactive tradeshow event. Details are forthcoming, but you can trust that the 2nd Tuesday of April will still be your regularly scheduled CAI SoCo event.

With fewer luncheons, there will be fewer lunch sponsorships available – although there will be many opportunities at the other events. Our Board and Committees have committed to ensuring that all Package Sponsors will be accommodated with their lunch sponsorships. A la carte luncheons may not be available after Package Sponsorships are closed in January 2024.

By submitting an Annual Partner and Sponsorship form you are committing to a financial obligation. Cancellations are available for extenuating circumstances only, at the discretion of the Board, and will be managed on a case by case basis. If you need to coordinate payment options or a payment plan, please contact the Chapter Office prior to committing. All packages will be invoiced for payment in full, no later than 5:00pm MT on Wednesday, January 31, 2024. We request payment via check. Please contact the Chapter Office if this requires reconsideration.

***Important Note:** All Annual Partners are required to maintain an active CAISoCo membership during the entire year. Partners with expired memberships will lose all benefits until their membership is brought current.*

WHO WE ARE WHAT WE DO

The Southern Colorado Chapter of CAI has over 290 members, multiple HOA Management companies, and an extensive list of resources for the HOA industry. As the fastest growing region in Colorado, we project equally significant growth within our membership as well. Your partnership helps drive our industry, raise standards, provide quality leadership, and maintain the level of excellence and

professionalism in our industry. Now is the time to get involved!

As a **501c6 Nonprofit** we have a legislative arm to lobby for the betterment of our industry which makes us unique from many other nonprofits. Your involvement and support directly contribute to an active voice at the legislative table.

We train the experts overseeing your communities!

**Professional Education
Luncheons, Continuing
Education & Designations**

1

CAI is the recognized leader for HOA management education and is the designation authority at the national level. We host continuing education sessions, professional development classes, a law seminar, and more!

**Over 25 Networking
Events**

2

By providing exclusive events, our Business Professionals build relationships with Management Companies, Homeowner Leaders, and the decision makers that drive business and purchasing choices.

**Educated Business
Partner Training**

3

We provide professional training for Business Partners so HOA managers and boards have an extra level of vetting for quality assurance.

**Exposure to Key Market
Influencers & Community
Recognition**

4

Offer unique networking events for professionals, family, and community engagement and exposure. The more you're involved—the more you'll be recognized within the community!



PLATINUM PACKAGE

The Platinum Package is CAI SoCo's largest sponsorship.

This is an excellent way for Partners to achieve maximum visibility and engagement with our Membership. Our Chapter Office will send calendar invitations to your company's point of contact so that you are prepared for all your events and opportunities. Additional sponsorships are available a la carte if you want additional visibility at any specific events, but we think this package sets you up for success!

WHAT'S INCLUDED	DESCRIPTION	YOUR PRICE	VALUE
4/6 regular lunches	<i>Please indicate which months your company would like to exhibit during for your four (4) regular lunch booths. February, March, May, June, October, November.</i>		\$2,000
January Jump Start included	<i>Plan to exhibit at January Jump Start, January 9, 2024.</i>		\$600
4 Law Day tickets (\$75 per)	<i>These tickets can be used for clients or colleagues. Please email the Chapter Office with the names by Friday, August 9th.</i>		\$300
Full Page in Magazine x 4			\$2,000
Law Day (August 13, 2024) or Expo Booth (April 9, 2024)-\$700 + Priority Selection	<i>Law Day or EXPO is included with this Package. Choose which event is most valuable to your company. You are always welcome to add the other event to your calendar at a discounted rate if you'd like to exhibit at both. Platinum Sponsors will have first priority over the booth/exhibit.</i>		\$700
Golf Team (July 19, 2024)-\$900 or Top Golf Team (September 10, 2024)-\$800	<i>Golf or Top Golf/Annual Meeting is included with this Package. Choose which experience is aligns with your company values or calendar.</i>		\$900
Strategic Planning Included			\$200
Prominent logo display on Website and at all events			\$500
Recognition and SPEAKING PART at Holiday Celebration (December)			\$500
Recognition and SPEAKING PART at Annual Meeting/Top Golf, regardless of if you chose to have a team (September)			\$500
RIGHT TO ATTEND special events you are not sponsoring with two (2) reps	Tickets additional cost		
First right of refusal for all new programs/ events in 2024			
Priority for all add'l sponsorships purchased			
First priority to speak or teach at Chapter Events relative to your professional topic(s)			
OPTION: add Law Day (August 13, 2024)		\$400	\$700

* Package Sponsors are only available until Early January 2024. Payment is due on January 31st by check payable to: CAI Southern Colorado Chapter, PO Box 63831, Colorado Springs, CO 80962.

\$8,400 **\$8,900**

\$5,000

GOLD PACKAGE

The Gold Package is our most popular Package Sponsorship.

Gold Sponsors receive high visibility at CAI Southern Colorado Chapter events and on our marketing and print materials with the flexibility to focus marketing dollars on the events that suit them using the a la carte menu.

WHAT'S INCLUDED	DESCRIPTION	YOUR PRICE	VALUE
3/6 regular lunches	<i>Please indicate which months your company would like to exhibit during for your four (3) regular lunch booths. February, March, May, June, October, November</i>		\$1,500
5 Family Event tickets (For anyone) OR Golf Outing Player Gift Sponsor	<i>Indicate whether you prefer your marketing dollars go toward the Annual Family Event or the Golf Outing. Additional sponsorships for each event are available a la carte.</i>		\$200
2 Law Day tickets (\$75 per)	<i>Available to be used for colleagues or clients. Please provide names by Friday, August 9th.</i>		\$150
Law Day or Expo Booth (\$700)	<i>Law Day or EXPO is included with this Package. Choose which event is most valuable to your company. You are always welcome to add the other event to your calendar at a discounted rate if you'd like to exhibit at both.</i>		\$700
1/2 Page Magazine x 4			\$1000
Strategic Planning Included			\$200
Recognition and Exhibit at Annual Meeting/ Top Golf (September)			\$500
Prominent logo display on Website and at all events			\$500
Priority to speak or teach at Chapter Events relative to your professional topic(s)			
OPTION: to add January Jumpstart for \$250	If Gold Sponsors wish to exhibit at January Jump Start, they may add this event for only \$250. January Jump Start is only available to Package Sponsors.	\$250	\$500
OPTION: add Law Day (August 13, 2024)	Get Law Day at a discount if you plan to exhibit at BOTH Law Day and EXPO.	\$400	\$700
*Package Sponsors are only available until Early January 2024. Payment is due on January 31st by check payable to: CAI Southern Colorado Chapter, PO Box 63831, Colorado Springs, CO 80962.		\$5,650	\$5,950

\$2,500

SILVER PACKAGE

Silver Package Sponsors will be recognized on all standard printed and digital marketing marketing materials for CAI Southern Colorado. They also have abundant opportunities to focus their marketing dollars where they see the most value. Reach out to the Chapter Office or Membership Committee if you seek suggestions about where to prioritize your time and money.

WHAT'S INCLUDED	DESCRIPTION	YOUR PRICE	VALUE
2/6 regular lunches	<i>Please indicate which months your company would like to exhibit during for your two (2) regular lunch booths. February, March, May, June, October, November. Luncheons are expected to sell out with the Package Sponsorships.</i>		\$1,000
1/4 Page Magazine x 4			\$400
Logo display on Website and at all events			\$300
2 Family Event tickets (For anyone) OR Golf Outing Player Gift Sponsor	<i>Indicate whether you prefer your marketing dollars go toward the Annual Family Event or the Golf Outing. Additional sponsorships for each event are available a la carte.</i>		\$200
Recognition at Annual Meeting			
Recognition at Holiday Celebration			
OPTION: add Law Day (August 13, 2024)	Package Sponsors have access to many of CAI SoCo's headline events at a discount. After January, these events (if not sold out) will become available at an increased price a la carte.	\$400	\$600
OPTION: add Strategic Planning		\$100	\$200
OPTION: add January Jump Start		\$350	\$500
OPTION: add EXPO (April 9, 2024)		\$400	\$700
<small>* Package Sponsors are only available until Early January 2024. Payment is due on January 31st by check payable to: CAI Southern Colorado Chapter, PO Box 63831, Colorado Springs, CO 80962.</small>		\$3,750	\$3,900

\$1,500

BRONZE PACKAGE

Bronze Package Sponsors will be recognized on all standard printed and digital marketing materials for CAI Southern Colorado. They also have abundant opportunities to focus their marketing dollars where they see the most value. Reach out to the Chapter Office or Membership Committee if you seek suggestions about where to prioritize your time and money.

WHAT'S INCLUDED	DESCRIPTION	YOUR PRICE	VALUE
1/6 regular lunches	<i>Please indicate which month AND one alternate month your company would like to exhibit during for your one (1) regular lunch booths. February, March, May, June, October, November. Luncheons are expected to sell out with the Package Sponsorships.</i>		\$500
Biz Card Magazine x 4			\$300
Logo display on Website and at all events			\$300
Recognition at Annual Meeting			
Recognition at Holiday Celebration			
OPTION: add Law Day (August 13, 2024)	<i>Package Sponsors have access to many of CAI SoCo's headline events at a discount. After January, these events (if not sold out) will become available at an increased price a la carte.</i>	\$400	\$600
OPTION: add Strategic Planning		\$100	\$200
OPTION: add January Jump Start		\$350	\$500
OPTION: add EXPO (April 9, 2024)		\$500	\$700
<small>*Package Sponsors are only available until Early January 2024. Payment is due on January 31st by check payable to: CAI Southern Colorado Chapter, PO Box 63831, Colorado Springs, CO 80962.</small>		\$2,850	\$3,100

EVENTS & EXPERIENCES

These sponsorships are available a la carte for those who want additional visibility at any specific event(s).

A la carte are organized by committee and only a limited number of each are available.

A la carte can only be purchased by an active member. Any discrepancies in packages and a la carte sponsorships will be resolved at the discretion of the Board.

EDUCATION

ADD-ON	DESCRIPTION	PRICE	QTY
<p>BOARD LEADERSHIP DEVELOPMENT WORKSHOP</p>	<p>These workshops are designed by CAI National specifically for Homeowner Leaders, HOA Board Volunteers, and Homeowners who are interested in learning more about how to effectively serve on their community association's Board or Committees. CAI SoCo hosts two in-person events on a Saturday each year. Attendees will receive a workbook, a continental breakfast, boxed lunch, and interactive education from local and national professionals specializing in modules to include Association Legal, Association Insurance, Reserve Studies, Management and more.</p>		
<p><input type="checkbox"/> 2 events, 2 x \$300 Sponsors per event</p>	<p>Sponsorship of the BLDWs are ideal for management companies and business partners seeking an opportunity to meet Homeowner Leaders who are trying to grow in their roles. Non-sponsoring and non-teaching Business Partners and Management Staff are not welcome to attend these events. Sponsors will have an opportunity to introduce their company before the program and during lunch. They may socialize with workshop attendees before the event and during break.</p>	<p>\$300</p>	<p>4</p>

<p>MONTHLY EDUCATION PROGRAMS</p> <p>6 available: Feb, Mar, May, June, Oct, Nov</p>	<p>The cornerstone of CAI Southern Colorado Chapter's education and networking! Monthly Education Luncheons occur every second Tuesday from 11:00AM-1:00PM at The Pinery on The Hill. All members are welcome. Please register online by Friday before the event. We do not meet in July. Lunch, a mini tradeshow, and one (1) continuing education credit through CAMICB are included in your attendance fee.</p> <p>If luncheons do not sell out during package sales, lunch sponsorships will be available for \$600/event as available on the website.</p>		
--	--	--	--

EDUCATION

ADD-ON	DESCRIPTION	PRICE	QTY
LAW DAY August 13th, 2024	This content goes with the Luncheons which we pulled off the form. Sorry I didn't catch it originally. Here's the caption: Law Day is hosted annually in August at The Pinery on The Hill in Colorado Springs. It is a full day of networking and education with a focus on legal topics. This event is open to all membership types. Managers will earn at least 5 continuing education credits toward their CMCA(R) certificate renewal. Even includes breakfast, lunch, happy hour, a legislative update and networking with legal professionals and colleagues focused on the legal issues in the Community Association field.		
<input type="checkbox"/> Homeowners	Single attendee ticket	\$50	-
<input type="checkbox"/> Mgmt		\$75	-
<input type="checkbox"/> Non-Member Managers		\$100	-
<input type="checkbox"/> BPs (non sponsors)		\$125	-
<input type="checkbox"/> a la carte sponsors, After January	If not all Law Day sponsorships are reserved by the package sponsors, it will become available for a la carte sponsorship in January until it is full.	\$700	-
<input type="checkbox"/> Extra Staff (price is pp)		\$75	-
<input type="checkbox"/> Management Only Table Sponsor, 8 seats, table sign, no booth	MANAGEMENT ONLY - A management company can purchase a reserved table (8 seats/tickets to Law Day) for \$500. This is a dining table, not an exhibit table. There will be a sign at your table identifying your company as an active participant in the event. You may give your 8 seats/tickets to anyone of any membership type. You must identify the seat holders no later than Friday, August 9th, 2024.	\$500	-

SPECIAL EVENTS

ADD-ON	DESCRIPTION	PRICE	QTY
SPRING SOCIAL EVENT February 9, 2024	Our first ever Axe Throwing Social in February will be a hit! Teams will have plenty of opportunities to socialize and enjoy a new activity indoors. This event is open to all members, but business partners must sponsor or host a team to attend.		
<input type="checkbox"/> Spectators, BPs must sponsor		\$35	-
<input type="checkbox"/> Tournament Sponsor	Includes a team, emcee and naming rights	\$1,250	1
<input type="checkbox"/> Teams		\$500	11
<input type="checkbox"/> Trophy Sponsor	Helps distribute trophies, one attendee	\$375	2
<input type="checkbox"/> Food & Drinks	One attendee, helps distribute drink tickets, name printed on tickets	\$275	4

SPECIAL EVENTS

ADD-ON	DESCRIPTION	PRICE	QTY
FAMILY EVENT		CAI SoCo annually hosts an event that welcomes our members and their families each year. This year we are gathering in JUNE at Weidner Field in Downtown Colorado Springs for a Switchbacks soccer match! Additional details will be published when we have the Switchbacks' schedule for 2024.	
<input type="checkbox"/> BP must sponsor to attend-MGR, HL, Guests		\$20	-
<input type="checkbox"/> VIP Sponsor	VIP Sponsor is the headline sponsor of this event. We will allow two non-competing sponsors to share this level or one sponsor may reserve the entire sponsorship for \$2,000. Includes prominent logo displays, table for giveaways, emcee rights, and attendance for up to 4 company representative. This sponsorship also includes an opportunity to provide input toward the event details.	\$1,250	2
<input type="checkbox"/> Event Sponsor	Attendance for two (2) representatives from the company and right to purchase additional tickets	\$350	20
			4
<input type="checkbox"/> Bar Sponsor	Name a drink on printed signage. Your company name will be printed on the drink tickets distributed to all participants. Additional beverage purchases at your cost. Two (2) company representatives will be welcomed to attend and socialize.	\$500	3

TOP GOLF/ANNUAL MEETING		New for 2024, the Chapter Annual Meeting will be held in tandem with the Annual Top Golf Outing. We hope this change will be a hit for years to come!	
September Lunch			
<input type="checkbox"/> Tournament Sponsor (incl. team of 5)	The Tournament Sponsor will have an opportunity to assist with the Emcee duties of the event and naming rights for the outing. It includes a team of 5.	\$1,500	1
<input type="checkbox"/> ANNUAL MEETING, Attendee, no extras		\$25	20
<input type="checkbox"/> Team Sponsors (teams of 5)	Host a team of 5 at your own Top Golf bay.	\$800	12
<input type="checkbox"/> Bar Sponsor (2 attendees)	Name a drink on printed signage. Your company name will be printed on the drink tickets distributed to all participants. Additional beverage purchases at your cost. Two (2) company representatives will be welcomed to attend and socialize.	\$500	2
<input type="checkbox"/> Food Sponsor (1 attendee)	Food Sponsors will have their logos printed on the displays at both food stations. Companies who hold this sponsorship are welcome to send one (1) representative to this event.	\$350	4

GOLF

ADD-ON	DESCRIPTION	PRICE	QTY
GOLF TOURNAMENT Friday, July 19th, 2024			
The 27th Annual Tom Helgeson Golf Tournament is a perennial favorite at Southern Colorado Chapter. We will be golfing at the beautiful Red Hawk Ridge Golf Course in Castle Rock, Colorado. The event includes fun hosted golf holes, player games, prizes, breakfast, lunch and great times!			
<input type="checkbox"/> Tournament Sponsor incl. team	Our tournament sponsor has naming rights to the event, input towards essential details of the tournament, emcee rights, and much more. There is a possibility of two non-competing sponsors splitting this sponsorship. Please contact the Chapter Office if you and business partner are interested in that specific opportunity.	\$4,250	1
<input type="checkbox"/> Hole Sponsor	Host a golf hole, bring a tent and snacks, hang out with our golfers all day!	\$900	8
<input type="checkbox"/> Alcohol Sponsor (4 permitted)	Douglas County only allows us to sell 4 holes that distribute alcohol. As a sponsor with this privilege we ask that you plan to offer quality beverages and an assortment that appeals to most of our golfers.	\$1,000	4
<input type="checkbox"/> Diamond Sponsor hole + team	This sponsorship is a no-alcohol hole + a golf team.	\$1,500	4
<input type="checkbox"/> Hole In One Sponsor incl. team	This sponsorship includes a hole and a golf team. The Hole In One Sponsor hosts the par 3 where golfers have an opportunity to win a car and other great prizes! We also sell a Witness Sponsor which is often hosted by a management company. It's a fun place to be all day!	\$1,600	1
<input type="checkbox"/> Hole In One Witness	Hole In One Witness Sponsorship involves sitting near the green at the Hole In One par 3. Our Hole In One insurance does require that there be one witness present at the hole at all times starting at 8:00AM. Table and two chairs included. Feel welcome to bring additional comforts and marketing supplies. Breakfast and Lunch are included for the witnesses.	\$400	1
<input type="checkbox"/> Putting Contest	If you only have a couple hours to give and want to participate in the Outing, this sponsorship is for you. The Putting Contest occurs at 7:30AM before the golfers begin the tournament. Sponsor is encouraged to set up a table and distribute materials adjacent to the putting green during registration.	\$500	1
<input type="checkbox"/> Practice Range	If you only have a couple hours to give and want to participate in the Outing, this sponsorship is for you. The Practice Range is open from 6:00AM - 7:45AM before golfers begin the tournament. Sponsor is encouraged to set up a table and distribute materials adjacent to the practice range during registration.	\$400.	1
<input type="checkbox"/> Breakfast Sponsor	Another AM only sponsorship. Breakfast Sponsors are encouraged to bring logo'd labels for the take away breakfast sandwiches and burritos. You are also welcome to upgrade the breakfast offerings and provide signage that you have done so. Lots of interactive opportunities here.	\$500	2
<input type="checkbox"/> Lunch/Clubhouse Sponsor (booze)	The Clubhouse Sponsorship is an all-day experience. When players make the turn at the clubhouse, your team can be present to buy drinks or snacks with a signage setup near the bar. This is effectively a fifth alcohol "hole" (the 19th hole?) sponsorship and it does include recognition during lunch.	\$1,000	1
<input type="checkbox"/> Flagstick (must buy flags or it's \$800)	The Flagstick sponsor has an opportunity to display their logo at every hole on the flags. If you want CAI Golf Committee to do the work, it's \$800, if you have flags or want to order them (18 total), the Sponsorship is \$500.	\$500	1
<input type="checkbox"/> Bev Cart Sponsor	There are two beverage carts. Each sponsor gets to ride around half of the golf course (so as to see the entire field of players) and buy drinks for the players. This is great interaction and face time!	\$750.	2
<input type="checkbox"/> GPS Sponsor (\$300 for 6 holes/\$700 for all)	The golf carts are equipped with a GPS system. The GPS sponsor(s) will have their logo displayed at each hole before players tee off. For \$300, your logo will be displayed on every third hole. No attendance necessary. Option to buy all 3 sponsorships for a discount at \$700, first come, first served.	\$300	3
<input type="checkbox"/> Golf Ball Sponsor (plus purchase of balls)	If you'd like to get your swag into every golfer's hands, be the golf ball sponsor! Logo'd golf balls are at additional cost and due to the Committee by the first week of July 2024. Need to provide 144 balls.	\$200	2
<input type="checkbox"/> Player Gift	The Player Gift Sponsors all contribute to one large item that every golfer receives in their golf cart. Each sponsor is invited to add swag (whatever you have, snacks, tees, pens, notepads, sunscreen, coozies) to the Player Gift which is usually a cooler or beach bag type item with all Player Gift Sponsor Logos printed on it.	\$200	10
<input type="checkbox"/> Golf Teams	If you just want to play golf. Teams include 4 players and all the good stuff that is the CAI SoCo Golf Outing.	\$900	22
<input type="checkbox"/> Golf Clinic (separate date!)	Hosted in June at Patty Jewett Golf Course. Sponsors will have exclusive rights to attend this event with management staff and homeowners who want a little golf coaching provided by a PGA Professional.	\$300	6

EXPO

ADD-ON	DESCRIPTION	PRICE	QTY
EXPO Tuesday, April 9th, 2024	The 2024 CAI SoCo EXPO is a day long tradeshow style event in April. The intent is for managers and management staff to meet business partners in the trades before the construction and landscaping season. EXPO Committee will collaborate with Education Committee to provide one CE during the luncheon at this event. All Chapter Business Partners are welcome to sponsor and exhibit at the EXPO! 2024's theme is Hollywood Blockbusters/Red Carpet.		
<input type="checkbox"/> Booth sponsor	Includes booth set up (table, pipe & drape), wifi connection, electrical connection & logo inclusion on bingo card. Sponsorship & brand recognition on website registration & at event. Sponsors may also donate one door prize and announce the winner of door prize. No outside food & alcohol is permitted. Includes 2 sponsor attendees/ lunch & happy hour.	\$700	33
<input type="checkbox"/> Booth Selection Upgrade	Upgrade your exhibit so that you can choose your booth location. Priority is in order of Package Sponsorship level then by first come, first served. All others will be placed at random with effort to avoid a shared wall by direct competitors. No guarantees.	\$100	10
<input type="checkbox"/> Booth Contest	plus \$50-100 valued gift prize (provided by sponsor) Sponsorship includes recognition on website registration & at event. Sponsor will announce the winner of booth decorating contest. Includes one sponsor attendee/ lunch & happy hour.	\$200	1
<input type="checkbox"/> Speaker Sponsor	Sponsorship includes recognition on website registration & at event. Sponsor will introduce speaker & logo will be displayed during presentation. Includes one sponsor attendee/ lunch & happy hour.	\$500	1
<input type="checkbox"/> Food Sponsor	Sponsorship includes recognition on website registration & at refreshment area during event. Includes one sponsor attendee/ lunch & happy hour.	\$350	5
<input type="checkbox"/> Happy Hour Sponsor	Sponsorship includes recognition on website registration & at refreshment area during event. Includes signature cocktail for sponsor's sole marketing right at event. Attendees receive one drink ticket with registration, sponsors may create and distribute additional branded drink tickets at their tab expense. Includes one sponsor attendee/ lunch & happy hour.	\$900	1
<input type="checkbox"/> Photobooth	Sponsorship includes recognition on website registration & at photobooth location. Additionally, sponsor's logo will be included on printed photobooth photos from the event. Sponsorship includes one sponsor attendee/ lunch & happy hour.	\$1,000	1

MEMBERSHIP

ADD-ON	DESCRIPTION	PRICE	QTY
NEW MEMBER BREAKFAST(S)	CAI SoCo's Membership Committee hosts two new member breakfasts each year. One in February and one in October. Average attendance is about 15 new members plus a few senior volunteers for the presentation. Sponsors will be recognized in the presentation and have a minute to introduce their company (feel free to give us a PPT slide) in addition to mingling with the Chapter's new members of all types.		
<input type="checkbox"/> 2 events with 2 sponsors each	Note if you prefer February or October	\$300	4

EDITORIAL

ADD-ON	DESCRIPTION	PRICE	QTY
MAGAZINE, QUARTERLY	CAI Southern Colorado's Magazine is printed and distributed via mail and email quarterly. Each quarter recognizes a different theme selected by the Editorial Committee. The Magazine is an excellent resource to members seeking business partners and information. Sponsors can purchase as many ads as they want. Art and articles are due by the 7th in last month of each quarter for the next quarter. Some exceptions made for Q1.		
<input type="checkbox"/> Full Page		\$500	8
<input type="checkbox"/> Half Page		\$250	16
<input type="checkbox"/> Quarter Page		\$150	16
<input type="checkbox"/> Biz Card/Service Directory		\$75	60

BOARD

ADD-ON	DESCRIPTION	PRICE	QTY
STRATEGIC PLANNING October 2024	The Chapter hosts a Strategic Planning Meeting all day in the fall of each year. We discuss Chapter goals, events, the sponsorship package, and much more. Many of CAI's most active and dedicated members are in this room. It's a great place to make or solidify lifelong connections.		
<input type="checkbox"/> Contributing Sponsor (seat at the table)	One attendee on behalf of your company. Access to the room regardless of Volunteer status. Opportunity to speak after breaks.	\$200	8

LEGISLATIVE ACTION			
<input type="checkbox"/> CLAC Sponsor / BP	CAI's Legislative Action Committee (CLAC) is staffed by volunteers who hire professional lobbyists and PR professionals to assist them in their legislative efforts. If you want to help them further their good work, consider a contribution that will be directly passed through CAI SoCo to the CLAC.	\$150	10
<input type="checkbox"/> CLAC Supporter / Mgr HL		\$25	20

2024

SPONSORSHIP ORDER FORM

First, review the PACKAGES, what they include, and choose the one that best fits your needs. Then review the a la carte options available. Now complete the form below and submit to info@caisoco.org NOT before 9:00am on November 30th and NO LATER than 5:00pm Thursday, January 4, 2024 for full consideration. Packets received after the deadline may still be considered in special circumstances.

CHOOSE YOUR PREFERRED PACKAGE LEVEL							Your Totals
PLATINUM +\$8,000 Mark 4 lunch dates	Feb	Mar	May	Jun	Oct	Nov	\$
Law Day OR Expo Booth	Law Day		Expo Booth				
Golf Team OR Top Golf Team	Golf Team		Top Golf Team				
option: add Law Day +\$400							\$
GOLD +\$5,000 Mark 3 lunch dates	Feb	Mar	May	Jun	Oct	Nov	\$
5 Family Event Tix OR Golf Player Gift	Family Event Tix		Golf Player Gift				
Law Day OR Expo Booth	Law Day		Expo Booth				
option: add Law Day +\$400							\$
option: add January Jumpstart +\$250							\$
SILVER +\$2,500 Mark 2 lunch dates	Feb	Mar	May	Jun	Oct	Nov	\$
2 Family Event Tix OR Golf Player Gift	Family Event Tix		Golf Player Gift				
option: add Law Day +\$400							\$
option: add January Jumpstart +\$350							\$
option: add Strategic Planning +\$100							\$
option: add Expo +\$500							\$
BRONZE +\$1,500 Mark 1 lunch date	Feb	Mar	May	Jun	Oct	Nov	\$
option: add Law Day +\$400							\$
option: add January Jumpstart +\$350							\$
option: add Strategic Planning +\$100							\$
option: add Expo +\$500							\$

2024

SPONSORSHIP ORDER FORM

CHOOSE YOUR A LA CARTE ADD-ON ITEMS	Qty	Your Totals
<small>Chapter Members may purchase only a la carte items. Package Sponsors will have priority access to the a la carte items and they may sell out.</small>		
<input type="checkbox"/> BOARD LEADERSHIP DEVELOPMENT WORKSHOP: \$300 each	x _____	\$
<input type="checkbox"/> LAW DAY: Homeowner \$50	x _____	\$
<input type="checkbox"/> LAW DAY: Management \$75	x _____	\$
<input type="checkbox"/>		
<input type="checkbox"/> LAW DAY: Non-Member Manager \$100	x _____	\$
<input type="checkbox"/> LAW DAY: Non-Sponsoring Business Partner Ticket \$125	x _____	\$
<input type="checkbox"/> LAW DAY: a la Carte Sponsor \$700	x _____	\$
<input type="checkbox"/> LAW DAY: Extra Staff \$75/pp	x _____	\$
<input type="checkbox"/> LAW DAY: Mgmt Only Table (8 tickets) \$500	x _____	\$
<input type="checkbox"/> SPRING AXE THROWING EVENT: Spectator \$35	x _____	\$
<input type="checkbox"/> SPRING AXE THROWING EVENT: Tournament Sponsor \$1,250	x _____	\$
<input type="checkbox"/> SPRING AXE THROWING EVENT: Teams \$500	x _____	\$
<input type="checkbox"/> SPRING AXE THROWING EVENT: Trophy Sponsor \$375	x _____	\$
<input type="checkbox"/> SPRING AXE THROWING EVENT: Food & Drinks \$275	x _____	\$
<input type="checkbox"/> FAMILY EVENT at THE SWITCHBACKS: ATTENDEE TICKETS: \$ 20	x _____	\$
<input type="checkbox"/> FAMILY EVENT: VIP Sponsor \$1,250	x _____	\$
<input type="checkbox"/> FAMILY EVENT: ACTIVITY Sponsor \$350	x _____	\$
<input type="checkbox"/>	x _____	\$
<input type="checkbox"/> FAMILY EVENT: Bar Sponsor \$500	x _____	\$
<input type="checkbox"/> TOP GOLF ANNUAL MEETING: Tournament Sponsor (incl. team of 5) \$1,500	x _____	\$
<input type="checkbox"/> TOP GOLF ANNUAL MEETING: Annual Meeting Attendee \$25	x _____	\$
<input type="checkbox"/> TOP GOLF ANNUAL MEETING: Team Sponsor (teams of 5) \$800	x _____	\$
<input type="checkbox"/> TOP GOLF ANNUAL MEETING: Bar Sponsor \$500	x _____	\$
<input type="checkbox"/> TOP GOLF ANNUAL MEETING: Food Sponsor \$350	x _____	\$
	PAGE2 SUBTOTAL	\$ _____

2024

SPONSORSHIP ORDER FORM

CHOOSE YOUR A LA CARTE ADD-ON ITEMS <small>Chapter Members may purchase only a la carte items. Package Sponsors will have priority access to the a la carte items and they may sell out.</small>	Qty	Your Totals
<input type="checkbox"/> GOLF TOURNAMENT: Tournament Sponsor (incl. team of 5) \$4,250	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Hole Sponsor \$900	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Alcohol Sponsor \$1,000	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Diamond Sponsor (hole + team) \$1,500	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Hole in One Sponsor (incl. team) \$1,600	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Hole in One Witness \$400	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Putting Contest \$500	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Practice Range \$400	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Breakfast Sponsor \$500	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Lunch/Clubhouse Sponsor (booze) \$1,000	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Flagstick \$500/ \$800 without buying flags	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Bev Cart Sponsor \$750	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: GPS Sponsor \$300 for 6 holes/\$700 for all	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Golf Ball Sponsor \$200 + purchase of balls	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Player Gift \$200	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: Golf Teams \$900	x _____	\$ _____
<input type="checkbox"/> GOLF TOURNAMENT: (SCHEDULED FOR JUNE) Golf Clinic \$300	x _____	\$ _____
<input type="checkbox"/> EXPO: Booth Sponsor \$700	x _____	\$ _____
<input type="checkbox"/> EXPO: Booth Selection Upgrade \$100	x _____	\$ _____
<input type="checkbox"/> EXPO: Booth Contest \$200	x _____	\$ _____
<input type="checkbox"/> EXPO: Speaker Sponsor \$500	x _____	\$ _____
<input type="checkbox"/> EXPO: Food Sponsor \$350	x _____	\$ _____
<input type="checkbox"/> EXPO: Happy Hour Sponsor \$900	x _____	\$ _____
<input type="checkbox"/> EXPO: Photobooth \$1,000	x _____	\$ _____
<input type="checkbox"/> NEW MEMBER BREAKFAST(S): 2 sponsors with each \$300	x _____	\$ _____
PAGE 3 SUBTOTAL		\$ _____

CHOOSE YOUR A LA CARTE ADD-ON ITEMS Chapter Members may purchase only a la carte items. Package Sponsors will have priority access to the a la carte items and they may sell out.		Qty	Your Totals
<input type="checkbox"/>	MAGAZINE ADS, QUARTERLY: Full Page \$500	x _____	\$ _____
<input type="checkbox"/>	MAGAZINE ADS, QUARTERLY: Half Page \$250	x _____	\$ _____
<input type="checkbox"/>	MAGAZINE ADS, QUARTERLY: Quarter Page \$150	x _____	\$ _____
<input type="checkbox"/>	MAGAZINE ADS, QUARTERLY: Biz Card?Service Directory \$75	x _____	\$ _____
<input type="checkbox"/>	STRATEGIC PLANNING: Contributing Sponsor \$200	x _____	\$ _____
<input type="checkbox"/>	LEGISLATIVE ACTION: CLAC Sponsor/BP \$150	x _____	\$ _____
<input type="checkbox"/>	LEGISLATIVE ACTION: CLAC Supporter/Mgr HL \$25	x _____	\$ _____
		PAGE 4 SUBTOTAL	\$ _____
		PAGE 1 SUBTOTAL	\$ _____
		PAGE 2 SUBTOTAL	\$ _____
		PAGE 3 SUBTOTAL	\$ _____
		ORDER TOTAL	\$ _____

CONTACT INFORMATION:

Name: _____

Company (as you want it printed): _____

Primary Contact for CAI SoCo Marketing: _____

Primary Contact for CAI SoCo Events (if different): _____

Preferred Contact Method: _____

Phone: _____

Email: _____

Secondary Email Contact: _____

